

INTRODUCTIONS



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WHAT WE'LL COVER TODAY

WHY HYBRID?

HPE's EDGE-TO-OFFICE PROGRAM

PORTFOLIO OUTCOMES & LESSONS LEARNED



PRE-PANDEMIC DYNAMICS







Team member **desire for flexibility** but inconsistent corporate-level support

High levels of **vacancy** in many offices

HPE real estate team pivoting to focus on **employee workplace experience**

SEIZING THE OPPORTUNITY & ENVISIONING THE FUTURE OF WORK



Use pre-pandemic behavior trends and advancement in remote connectivity & technology to anticipate and accelerate the future of work

Choice vs consistency

To create consistency and predictability, determine what team member roles require onsite presence vs. ability to work elsewhere

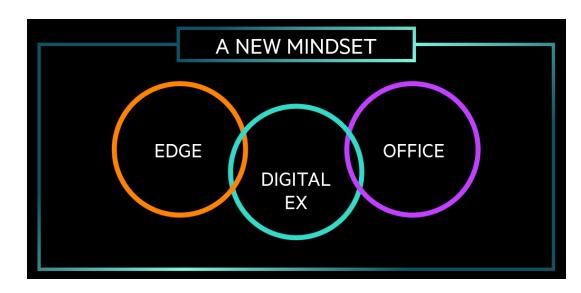
Right-size & reimagine

Use redefined roles to right-size and transform offices in line with reimagined office purpose: hubs for collaboration and culture Collaborate & support

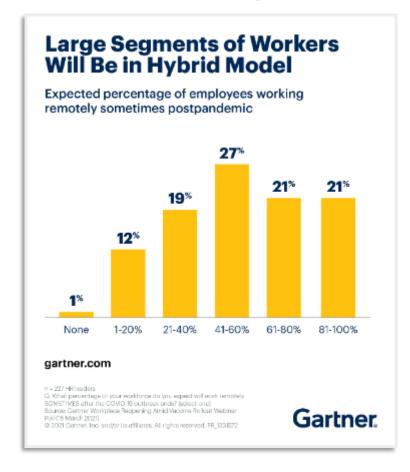
Partner cross-functionally to create a corporate program that supports team member productivity and experience wherever they work



EDGE TO OFFICE: HPE'S UNIQUE VISION OF HYBRID WORK



Designed to provide team members with **more control** over how and where they work, while ensuring that they remain **connected** and that HPE's **culture** remains core The future of work is **hybrid**...



... and **Edge to Office** is HPE's answer



EDGE-TO-OFFICE WORKSPACE SPECTRUM

EDGE



OFFICE

EDGE-TO-OFFICE ELEMENTS



Office

Culture and collaboration hubs provide a variety of spaces and amenities for team members to work, meet and collaborate



Edge

Support for team members when working at the edge, through equipment, secure connectivity and inclusive practices



Digital

Using technology to provide a seamless experience across the Edge-to Office spectrum, bridging physical spaces



Mindset and Culture

Behaviors and attitudes for an intentionally distributed and diverse workforce, focusing on **transparency**, **inclusion and wellness**

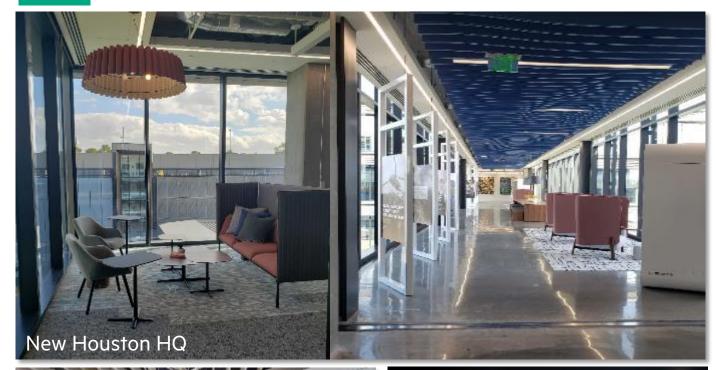
OFFICE EXPERIENCE: DIVERSE WORKSPACES







OFFICE EXPERIENCE: TRANSFORMING OUR SITES AND SERVICES

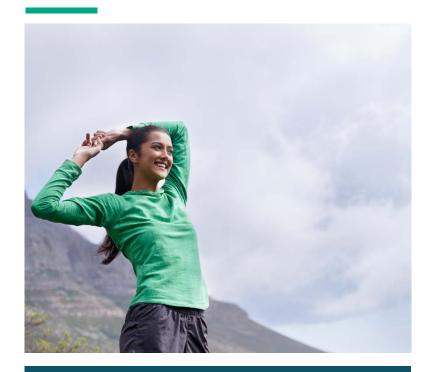






- Workplace Managers have received training in hospitality and service excellence, and are leveraging new ways to connect with team members in the office and at the edge via Slack
- "Experience" Managers in place in Singapore, Dalian, Houston, San Jose and Roseville, with an additional 18 large sites in plan
- Unified Support approach being rolled-out to enable a streamlined support experience across HR, IT and Global Workplace

EDGE EXPERIENCE







Improved infrastructure for working at the Edge with remote access points, new VPN, and investments in private cloud



Home office set-up support with ergonomic and safety guidance and a stipend for furniture and equipment

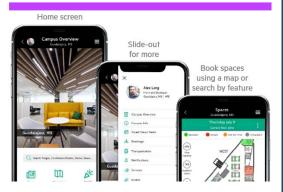
DIGITAL EXPERIENCE

Key User-Facing Enhancements



Slack

Rolled out Slack as our unified collaboration platform, enhancing connection and promoting transparency.

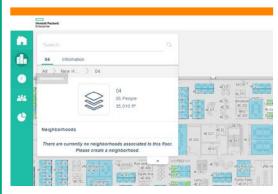


HPE Connect

information and services: book a desk, schedule a meeting and find out what's for lunch.

Mobile app that brings

Key Space Management Enhancements



iOffice

software platform serves as the backbone for our reservation systems and portfolio management.



N-Siteful

Solution developed internally, leveraging HPE technology, that integrates wireless, wired and badge data into one utilization visualization.

DIGITAL EXPERIENCE: HPE CONNECT



The new Edge-to-Office mobile app

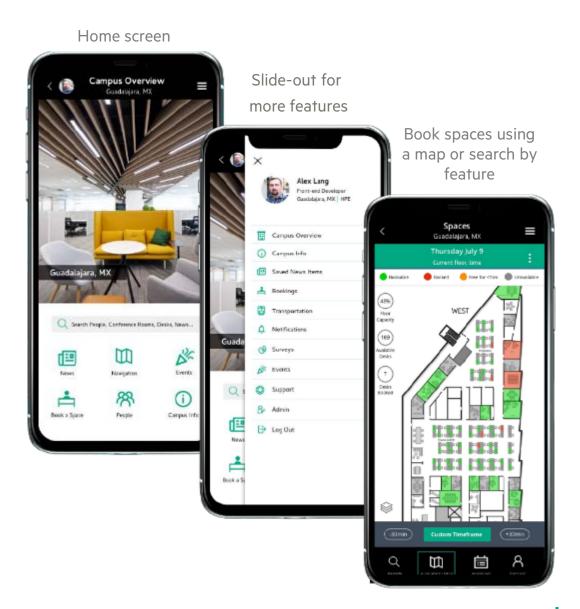
Book a workspace in advance or on the fly, explore a site's amenities, catch-up on the latest news, access support & more

A mobile solution (iOS/Android) for a dynamic hybrid environment, HPE Connect will be available to all team members for the majority of our HPE-run office sites

Leverages Aruba's technology and partner, Inpixion

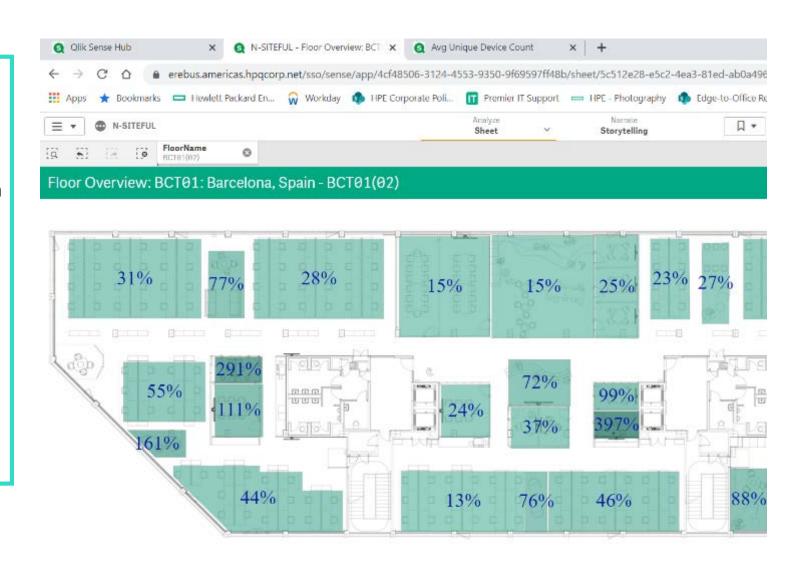
Top Features

- Workspace & room booking
- Campus Information
- News (integration to Slack #global-news channel)
- Team Member Directory
- Links to Help/Support
- Surveys & Live Polls
- Turn-by-turn Wayfinding (select sites)
- Visitor Management (coming to select sites)
- Online café ordering (Houston HQ)



DIGITAL EXPERIENCE: N-SITEFUL TECHNOLOGY

- Developed in partnership with Aruba; integrates wireless, wired and badge data
- Provides data on how sites are used, down to the floor, workspace and team level and in hourly and daily time segments; "heat maps" available through Qlik
- **Implementing in 93 sites**, augmenting and enhancing badge data
- Allows us to pinpoint areas of over- or under-utilization, lead with data in discussions with stakeholders, and make more informed space and location changes



MINDSET & CULTURE







Resource Center

- Detailed playbook
- FAQs
- Learning resources

Local Implementation

- Communications templates
- Local champions
- Slack channels

Leader Focus

- Guidance on team norms
- Training for people leaders
- Championing sites as culture
 & collaboration hubs

PORTFOLIO OUTCOMES

• Transformed **54 sites** to increase • Reduced square footage by collaboration and flexible space, **Space** Sites reduce individual workstations 40% and update office design • Achieved **2.4/1** People to • Achieved **22**% yearly Costs Seats Seat Ratio (from 1.2/1) **OPEX** savings

Seize the opportunity

Cross-functional team

Rapid changes in attitude

Attendance "baggage"

- By tracking office utilization and surveying team members, we knew they preferred hybrid work, which we predicted to increase, reducing demand for office space and requiring refreshed environments
- Rather than taking a "wait and see" approach, we took advantage of pandemic-driven site closures to perform office transformation projects
- Savings from right-sized offices were reinvested into improvements in experience and creation of more collaborative and social spaces to support hybrid work

Seize the opportunity

Cross-functional team

Rapid changes in attitude

Attendance "baggage"

- Employee experience is not owned by a single organization and a hybrid work program is more than just the office experience
- Instead of creating a new function or team, we built a cross-functional team with senior leaders from Global Workplace, HR, IT, Communications, Legal, Finance and Procurement
- Cross-functional teaming can be time-consuming and inefficient, but if well-coordinated, it enables broader buy-in and ensures subject matter-expertise is fully leveraged

Seize the opportunity

Cross-functional team

Rapid changes in attitude

Attendance "baggage"

- Early in program, we saw reluctance to be classified as "Edge" and lose a 1:1 desk
- Attitudes shifted during the pandemic as productivity remained stable or even increased
- After two years of working at home, team members often confuse "hybrid" with 100% remote work. As offices re-open, they need time to adjust their habits and schedules to include work in different locations and spaces

Seize the opportunity

Cross-functional team

Rapid changes in attitude

Attendance "baggage"

- In the past, there was a strong (and unpopular) push for 5 days/week in-office attendance
- "Return to office" messaging requires a careful balance to entice team members back while staying true to the program objective of flexibility
- In an attempt to avoid a corporate mandate of office attendance, we are asking leaders to focus on the "value proposition" of the office, to draw team members in

Seize the opportunity

Cross-functional team

Rapid changes in attitude

Attendance "baggage"

- In 2019, HPE committed to multi-year transformation to an as-a-Service company, requiring deep and extensive changes to our sales and operations
- Competing priorities made it challenging to get attention for Edge-to-Office program at executive level
- Grass-roots engagement and leveraging local passion through champion groups has been critical

WHAT'S NEXT?

New Metrics

- A hybrid work environment calls for a new way to define and measure success
- We're developing ways to measure and manage the effectiveness of our portfolio that combine:
 - Utilization visualizations that bring together multiple data streams
 - Cost metrics
 - Team member satisfaction

As-a-Service

- Workplace Experiences will be offered to team members in a new 'bundled' way, starting with meetings and events
 - E.g., to organize a meeting, you will go to a portal, click "meeting," fill in the key details and the Global Workplace team takes care of the rest
- Creating curated offerings for our Global Workplace stakeholders

